



## FOR IMMEDIATE RELEASE

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## Inland Securities Corporation Welcomes Jeni Middaugh and Miguel Aguilar as Vice Presidents

**OAK BROOK, III. (March 9, 2017)** – Inland Securities Corporation ("Inland Securities"), the exclusive dealer-manager and placement agent for real estate investment programs sponsored by Inland Real Estate Investment Corporation and Inland Private Capital Corporation, announced today that Jeni Middaugh and Miguel Aguilar have joined the company as Vice Presidents – External Wholesalers.

In their positions, both Middaugh and Aguilar will serve as external wholesalers working to build relationships with current and new financial advisors. Middaugh is responsible for building networks in the entire Mid-Atlantic region. Aguilar is currently working alongside the territory leadership of Inland Securities' Senior Vice President, Peter Fisher, building networks in northern California.

Middaugh brings 15 years of experience to her new position with Inland Securities. Prior to joining Inland Securities, she served as Regional Vice President for Provasi Capital Partners, where she oversaw the wholesaling efforts of closed-end mutual funds, open-end funds and an interval fund through the independent broker-dealer and RIA channels. During her career, Middaugh has also held similar positions at Griffin Capital Securities, United Development Funding and CNL Securities.

Middaugh received a Master's of Science degree in Leadership from Georgetown University and a Bachelor of Science degree in Business and Management from University of Maryland. She also holds Series 7 and 63 securities licenses and a certification from the Chartered Alternative Investment Analyst Association (CAIA).

Aguilar comes to Inland Securities from First Capital Real Estate, where he served as Regional Vice President – Sales. In his role, he was responsible for managing all sales and marketing activities related to First Capital Real Estate's Regulation D offerings in northern California and the Pacific Northwest. Prior to his role with First Capital Real Estate, Aguilar served as National Product Manager at Realty Capital Securities, where he was responsible for sales of the numerous RC Securities Credit offerings within the bank, regional and independent channels. He also oversaw and drove sales with 50 external wholesalers entirely through self-initiated marketing activities and programs. During his more than 15-year career, he has also held positions at Thompson National Properties and US Advisors, LLC/Strategic Storage Holdings.

Aguilar received a Bachelor of Science degree in Business Management from California Coast University. He also holds Series 7 and 63 securities licenses.

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## **About Inland Securities Corporation**

Inland Securities Corporation, member FINRA/SIPC, is the exclusive dealer manager and placement agent for real estate investment programs offered by Inland Real Estate Investment Corporation and Inland Private Capital Corporation. Additional information is available at <a href="https://www.inland-investments.com">www.inland-investments.com</a>.